

Having trouble viewing this email? [~ViewInBrowser ~]View In Browser[~EndViewInBrowser~]



## Aloha From Kauai



Aloha,

The real value of purchasing vacation ownership is to take advantage of the many vacation options that it provides. Whether it's time away for the two of you or taking the opportunity to get the whole family together, we all recognize the benefits and importance of taking vacations.



Your team here at the resort hopes you will come back here to Hanalei Bay Resort every year and enjoy the beautiful island of Kauai. But we also know that one of the best things about your Hanalei Bay Resort ownership is its flexibility of use. Over the past few years some new options have been introduced, so we thought it would be a good time to remind everyone of the possibilities Hanalei Bay Resort Owners have at their fingertips.



Stay at Hanalei Bay Resort. Simply call Terrilynn, Zoel or Lillian here at the resort or Grand Pacific Resorts Vacation Services to make a reservation and get ready to come back and see the new improved version of what we all fell in love with when we bought. Choose your week. Choose your unit. Talk with our concierge and plan your time here. Or make no plans at all...

- Hanalei Bay Resort Reservations Department: (800) 827-4427
- Grand Pacific Resorts Owner Services Department: (888) 477-6967
- Hanalei Bay Resort Concierge Desk (808) 821-8222

### ***Send A Guest***

Just the same as above but make sure to let us know the names of your Guests. Your family or friends will enjoy all of the same privileges and amenities and will be welcomed to the resort as your Guest.

### ***Exchange***

While we hope you'll come back year after year, we understand that some Owners may be ready for a change once in a while. Hanalei Bay Resort has affiliated with three different

exchange companies to offer you a wide assortment of options to trade your week.

**GPX** – Grand Pacific Exchange has no membership fees. You simply pay an exchange fee of \$99 - \$169 when you actually make your trade. GPX offers hundreds of resorts in the US, Canada and Mexico. To learn more, dial (866) 325-6295 ext. 115 to speak with Margo here at the resort, or call (866) 325-6295 to speak to a Vacation Specialist in the GPX offices. You can also log on to the GPX website at [www.gpxvacations.com](http://www.gpxvacations.com).

**RCI** –The Hanalei Bay Resort is proud to have been recognized as an RCI Gold Crown Resort for each of the 2 years we have been a part of the RCI program. That Gold Crown status gives you the highest level of trading power at over 5000 resorts worldwide. Currently, Hanalei Bay Resort owners may be eligible for new membership discounts of up to 40%. Log on to [www.rci.com](http://www.rci.com) or dial (800) 743-3305 to speak to a Grand Pacific Resorts dedicated vacation counselor.

**Interval International** – The Hanalei Bay Resort has been affiliated with Interval International (II) for over 15 years. II offers trading options at nearly 2900 resorts in 80 countries. The high demand for HBR also gives you a very high level of trading power with II. Log on to [www.intervalinternational.com](http://www.intervalinternational.com) or dial (800) 843-8843.

### **Rent**

Plans change? If you can't stay with us here at Hanalei Bay and sending a Guest or exchanging won't work for you, another option is to put your week into our rental program. Grand Pacific Resorts will help us market your week for rent through ResorTime and all of our other rental channels. For details on our rental program, call Grand Pacific Vacation Services at (888) 477-6967 or go to our Owner's Corner on the resort's [website](#). Click on the Owner's Corner tab at the top right of the page. (The username is HBR. The password is owners). Then click on Owner Tools and click Rent Your Week.

### **Vacation 101**

To help owners completely understand all options available to them, Grand Pacific Resorts offers Vacation 101 webinars. These free interactive classes cover all available use options for Hanalei Bay Resort Owners and a wide variety of other benefits to insure you get the most out of your vacation ownership. To learn more about the next scheduled webinar and to register, call Grand Pacific Vacation Services at (888) 477-6967 to speak with a Vacation Specialist.

Everyone here at the resort is looking forward to showing off your newly re-opened lobby, hospitality room, fitness center and renovated rooms. Until then, I hope this helps to clarify the wide array of options you have as a Hanalei Bay Resort Vacation Owner.

Mahalo,  
Jim Braman  
General Manager  
Hanalei Bay Resort Vacation Owner's Association



© Hanalei Bay Resort - [~Physical\_Mailing\_Address~]

To unsubscribe from these emails, [[~ListUnsubscribe~](#)]click here[~EndListUnsubscribe~]. If you are experiencing difficulty being removed from our e-mail list, please contact us at 1-888-477-6967 for personalized

assistance.

For Canadian residents only: We have updated our records and intend only to send e-communication to residents who have consented to receipt of this communication. We will make all corrections necessary. If you believe an error has been made, please contact us at [[~ListUnsubscribe~](#)]Unsubscribe[[~EndListUnsubscribe~](#)].